

Discussion Guide for:

Proposed Commercial Passenger Vehicle Fees for Fort Williams Park (2020-2022)

11/7/2019

(includes updated math for 3 trolleys, and calculated season pass rates for Vans, Lims and Minibuses)

Capacity
& Rates

Vehicle Category	Capacity Max	CETC Approved 02/11/19				PROPOSED		PROPOSED		PROPOSED	
		2017		2019		2020		2021		2022	
		Single Visit	Season	Single Visit	Season	Single Visit	Season	Single Visit	Season	Single Visit	Season
Vans & Limos	14 Seats	25	550	25	550	25	1500	25	2500	25	3250
Minibuses*	20 Seats	N/A	N/A	50	2100	50	3500	50	5000	50	6500
Trolleys	30 Seats	N/A	1700	N/A	3000	N/A	5000	N/A	7500	N/A	10000
Motor Coaches**	>30 Seats	50	45	100	90	135	115	170	145	200	170

~Passengers	\$/guest	TRIPS/S-Pass
5	5.0	130
10	5.0	130
18	1.0	N/A
40	5.0	N/A

Traffic &
Revenues

Revenue Estimate	2017 Traffic		CETC Approved 02/11/19				PROPOSED		PROPOSED		PROPOSED	
	Single Visit	Season	2017		2019		2020		2021		2022	
	Single Visit	Season	Single Visit	Season	Single Visit	Season	Single Visit	Season	Single Visit	Season	Single Visit	Season
Vans & Limos	40	4	1000	2200	1000	2200	1000	6000	1000	10000	1000	13000
Minibuses	10	2	0	0	500	4200	500	7000	500	10000	500	4200
Trolleys	N/A	3	0	5100	N/A	9000	N/A	15000	N/A	22500	N/A	30000
Motor Coaches	250	750	11250	37500	25000	67500	33750	86063	42500	108375	50000	127500
Total			\$12,250	\$44,800	\$26,500	\$82,900	\$35,250	\$114,063	\$44,000	\$150,875	\$51,500	\$174,700
Estimated Totals (1000 coaches)			\$57,050		\$109,400		\$149,313		\$194,875		\$226,200	

* Maine residential facility Minibuses at no charge

**Motor Coach Volume Discount triggers at 75 visits for any operator (and is represented under season pass pricing for each year).

Traffic count remains unchanged from year to year due to expected commercial vehicle visit increases being offset by increasing fees.

Minibuses were before 2019 primarily local senior citizen (taxpayers) transports, many of which do a "drive by" and do not offload passengers.

Currently, there is 1 trolley company w/ 3 trolleys. On average, 8 visits per day with 18 passengers per visit > (2019 * 8 visits * 18 passengers = 30K visitors)